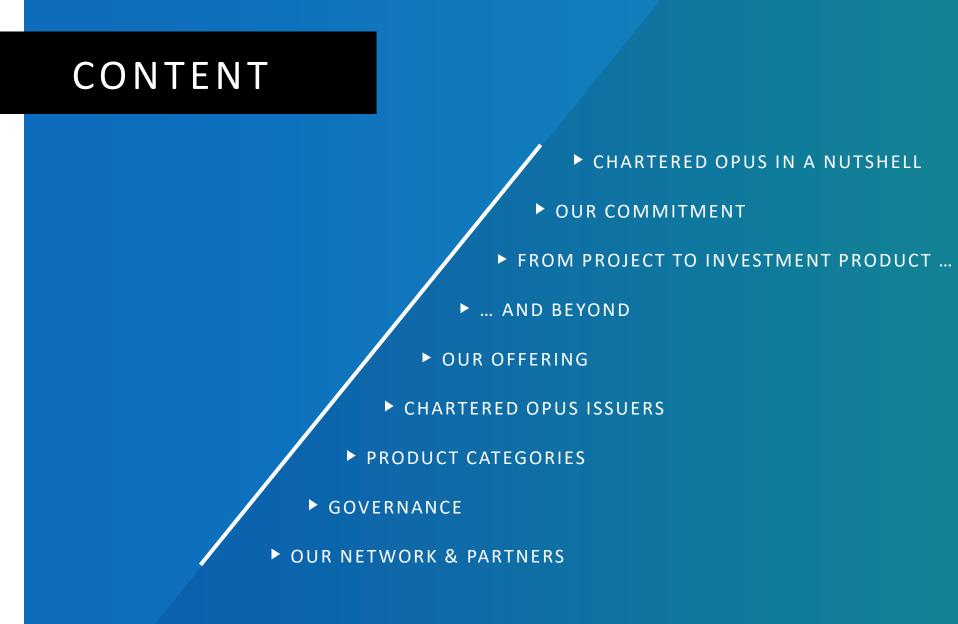


# MAKING ALTERNATIVES INVESTIBLE



CHARTERED OPUS is a bank-independent issuance platform offering professional market participants the opportunity to create highly tailored investment products. Since 2013, Chartered Opus has realized more then 300 securitizations and is an innovation leader in **making alternatives investible**.

> Chartered Opus is operated by Chartered Investment.



### Chartered Opus in a Nutshell



#### EXPERTISE

Chartered Opus investment products are highly tailored to the needs of our clients. Our financial engineers analyse and implement the most appropriate setup for each project.

#### LEGAL STRUCTURE

The Luxembourg Securitization Law of 2004 allows to segregate assets belonging to different investment products into socalled compartments. In case one compartment is in default, the other compartments remains unaffected. Advantage of such a structure is that not every time a new setup has to be built from scratch and client benefit from economies of scale.

#### TECHNOLOGY

To maintain each investment product Chartered Opus runs engines for automated product documentation, price calculations, life cycle management and compartment reporting.

#### **PRODUCT GOVERNANCE**

Distribution of investment products is highly regulated. Chartered Opus takes care of product governance subject to local regulation (e.g. Chartered Opus has a MiFID 2 governance process in place).

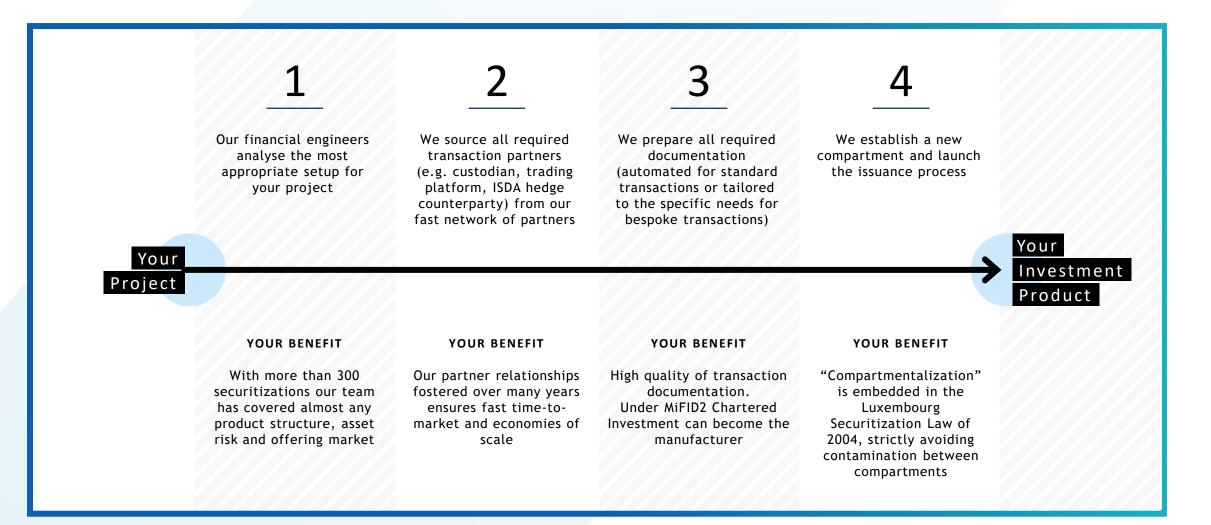
### Our Commitment

- → TAILOR-MADE INVESTMENT PRODUCTS: we support our clients in designing and launching highly tailored investment products by providing our structuring know-how and multiple ready-to-go issuers
- → ONE-STOP SOLUTION: we deliver all securitization services needed and under a transparent fee setup
- → AUTOMATION: we unite automation of the issuance process and product life cycle management with a high degree of product governance
- → NETWORK: we provide a network of brokers, hedge counterparties, lawyers, custodians, paying agents, data and valuation services providers to find the most efficient solution for our clients

### Our Commitment

- → ECONOMIES OF SCALE: leveraging our long-term relationships with service providers, continuous investments in our infrastructure and know-how built over the years ensures cost efficiency of our issuance platform
- → SECURITY: we issue from a regulatory strong, safe and tested jurisdiction assets on our issuer's balance sheets are segregated and ring-fenced
- → INNOVATION: we are not only the first multi issuer platform in Luxembourg, we also launched the first structured product on the blockchain worldwide
- → TRANSACTION EXPERIENCE: executing more then 300 securitization means our team has covered almost any product structure and asset risk

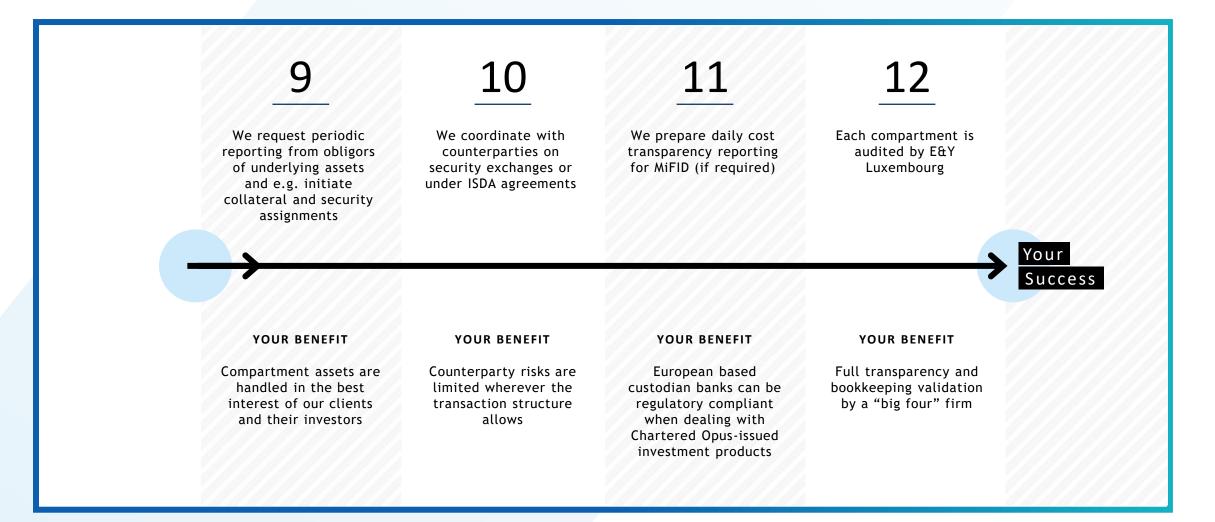
### From Project to Investment Product ...



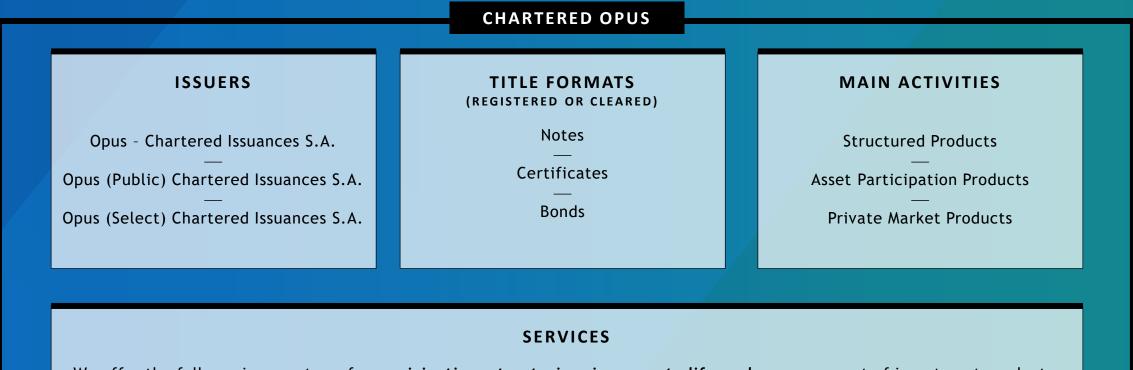
### ... And Beyond



### ... And Beyond (Cont.)



### OUR OFFERING



We offer the full-service spectrum from **origination**, **structuring**, **issuance to life cycle** management of investment products. In addition, we facilitate bespoke **white-labelling setup or specialized issuance programmes** for our clients.

CHARTERED OPUS IS OPERATED BY CHARTERED INVESTMENT.

### **Chartered Opus Issuers**

Issuer	Opus Chartered Issuances S.A.	Opus (Public) Chartered Issuances S.A.	Opus (Select) Chartered Issuances S.A.
Incorporation Year	2013	2014	2019
Incorporation Country	Luxembourg	Luxembourg	Luxembourg
Regulatory Status	Unregulated	Regulated by CSSF	Unregulated
Auditor	E&Y Luxembourg	E&Y Luxembourg	E&Y Luxembourg
Offering Scope	Private placements	Public offering	Private placements
Listing Scope	Unregulated venues	Unregulated venues	Regulated venues <sup>1</sup>
Product Focus	Asset Participation Products, Private Markets Products	-	Asset Participation Products, Private Markets Products

1) Opus (Select) Chartered Issuances S.A. was specifically developed for institutional clients to realize regulatory benefits by investing in investment products listed on regulated venues

## PRODUCT CATEGORIES





### Structured Products

#### **DESCRIPTION:**

- Structured products combine a funding component (reference bond) with a derivative component (optionality)
- The reference bond exposes the investor to the credit risk and the funding rate of the obligor of the reference bond (the higher the credit risk the higher the funding rate and vise versa)
- The funding rate received from the reference bond is transformed into highly tailored optionality

#### UNDERLYING UNIVERSE (OPTIONALITY):

- Interest rates, equities and indices (for public offering)
- Any instrument on which optionality (listed or OTC) is available (for private placements)

#### WHY CHARTERED OPUS:

- Dedicated issuance programme for public offerings in EU countries on all major payoffs
- Highly customizable payoffs for private placements
- ISDA agreements with multiple hedge counterparties in place (optionality)
- Large universe of reference bonds (incl. instruments which would be balance sheet expensive for traditional bank issuers) open a wide range of new credit and market opportunities
- Structured products issued by Chartered Opus are bankruptcy-remote and do not suffer from additional issuer credit risk (as in the case with bank issuers)

### **Asset Participation Products**

#### **DESCRIPTION:**

- Asset participation products provide access to financial instruments (single, basket or index format) and may transform the nature of the financial instruments (e.g. restructuring of cash flows)
- Baskets and indices can be formed being static, rule-based or have a discretionary component
- The performance of asset participation products is closely linked to the underlying price movements

#### UNDERLYING UNIVERSE:

- Alternative investment funds (hedge funds) and mutual funds
- Baskets of any type of listed or unlisted instrument (provided the instrument is already securitized)
- Trading strategies and indices

#### WHY CHARTERED OPUS:

- Ability to create a stand-alone product or scalable dedicated issuance programme for repeat asset participation transactions
- Securitization of trading strategies is automated (documentation, reporting, index calculation)
- Access to a wide network of custodians and trading platform to facilitate the most optimal setup for the transaction (e.g. which custodian is best for AIF funds, which custodian provides trading API connectivity, margining requirements etc.)
- Clients benefit from a fast time-to-market and small minimum asset-under-management requirements

### **Private Markets Products**

#### **DESCRIPTION:**

- Private markets products convert unbankable assets into transferable, tradable and bankable investment products which can be distributed to your investors
- The performance of private markets participation products is closely linked to the underlying asset price movements

#### UNDERLYING UNIVERSE:

- Private debt
- Private equity (from series A to pre-IPO)
- Real assets (e.g. art or infrastructure)
- Trade receivables (trade finance, export finance, factoring)
- Real estate financing

### WHY CHARTERED OPUS:

- Ability to create a stand-alone product or scalable dedicated issuance programme for repeat private markets transactions
- Access to an experienced team that has covered almost any product structure and asset risk and therefore has efficient management and IT tools in place to administer the products
- Access to a wide network of custody and trading counterparties as well as business partners such as law firms, valuation or trustee service providers and subject matter experts to address challenges of each private markets transactions
- Our offering helps to increase the radius of distribution and provide access to otherwise difficult to invest asset classes

### Governance

### SEGREGATION OF ASSETS AND RISKS:

the Luxembourg Securitization Law of 2004 allows for the creation of "ring-fenced" separate compartments:

- Assets held in a compartment are distinctly separated from assets held in other compartments and can solely be used to satisfy claims from those investors in such compartment (i.e. no insolvency contamination between different compartments)
- Issuers are strictly separated from the operational and business risks of Chartered Investment as operator by the separation of companies and ownership structure

### MIFID-COMPLIANCE

our MiFID 2 governance process establishes Chartered Investment Germany GmbH as arranger of the investment products taking regulatory burden away from our clients

#### **REGULATORY STATUS**

Chartered Opus is serviced by Chartered Investment Germany GmbH, a Bafin regulated financial service company oversighted by the German Bundesbank. Opus (Public) Chartered Issuances S.A. is regulated by Luxembourg financial regulator CSSF.

#### AUDIT

all Chartered Opus issuers and the platform agents are audited and regulated companies ensuring transparency of the business activities

### **Our Network & Partners**



## THANK YOU



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